



Tissue Solutions

Working with you. For you.

UK Biological Sample Project Manager

Tissue Solutions (www.tissue-solutions.com) is a leading provider of human bio-specimens for researchers worldwide to help our clients develop and test new therapies. Incorporated in 2007, we are ISO 9001:2015 certified and provide the pharmaceutical and biotech industries with high quality sample sets from a global network of more than 150 sources. Samples include diseased and normal tissue in fresh, frozen, and FFPE formats. We guarantee samples with the highest possible ethical compliance, offering reliable and efficient sourcing of biological material globally.

This is a new position for an experience project manager to work in a joint project with an external partner tasked with solving the current issues around access to UK human biological, procurement, access costs, quality issues, consent & governance.

Main duties and responsibilities:

This role would suit an entrepreneurial individual with general lab or project management expertise and a background in life sciences. You will need to have a commercial outlook and good understanding of the use of samples in medicines and diagnostic company R&D. The ability to quickly understand the requirements of both the commercial users and UK tissue banks is essential.

You need to be a highly motivated self-starter, with the ability to think innovatively and work independently. Your main duties and responsibilities are:

- Build relationships with the UK non-profit sample collectors and collections, including research tissue banks, NHS sample acquisition and processing organisations, and major national cohorts.
- Build a knowledgebase of UK biobanks with commercial consent
- Establish a sample access support service which is valuable for sample users and trusted by sample suppliers
- Build relationships with the UK medicine and diagnostic SME industry to understand sample requirements and create opportunities for the team to support SMEs
- Support and drive all parties to make the tissue procurement process predictable, affordable and quick.

- Understand all aspects of sample acquisition within commercial R&D, and build a broader network to solve specific commercial, technical and governance issues
- Express complex sample requirements simply to sample sources
- Explain UK tissue availability and terms to a range of commercial users

Qualifications and Experience

- Degree in Life Sciences
- Track record in starting new teams and services, with the ability to drive projects to conclusion
- Proficient in Project Management and able to drive progress across multiple external stakeholders
- Ability to quickly understand essential requirements from both commercial and non-profit partners, to plan, prioritise and problem solve
- Excellent customer service
- Ability to exercise effective judgment, discretion, sensitivity, creativity to changing needs and situations
- Ability to understand and bridge across the cultures of research SMEs, tissue banks, access committees and NHS organisations
- Interested in building sustainable processes and relationships with the ability to build trust quickly and motivate
- Able to work quickly and accurately, taking significant initiative
- Strong relationship and networking skills.
- Ability to work effectively under pressure.
- The drive and commitment to achieve project goals.

If you would like to apply then please send your covering letter, CV along with details of salary expectations to careers@tissue-solutions.com.